



# Pistachio Industry Update

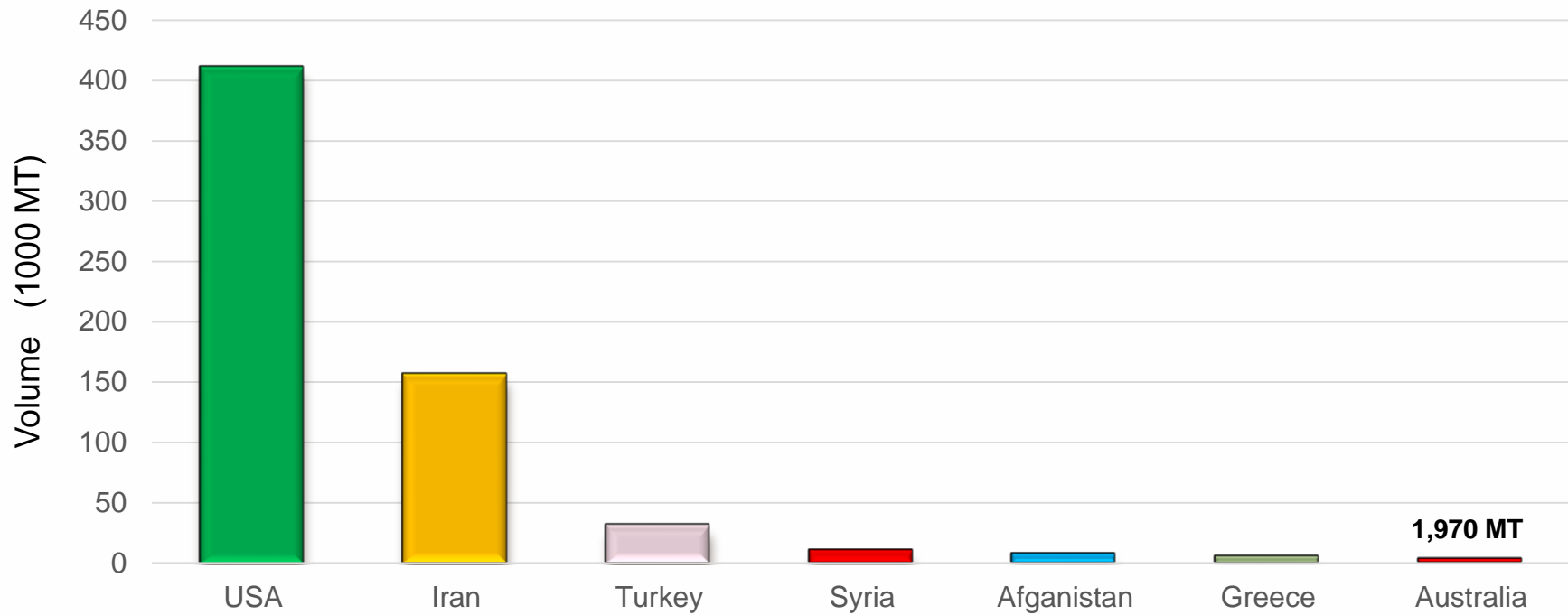
**Grant Birrell**

**2017** Australian Nut  
Conference

27 - 29 March 2017  
Pullman, Melbourne, Albert Park

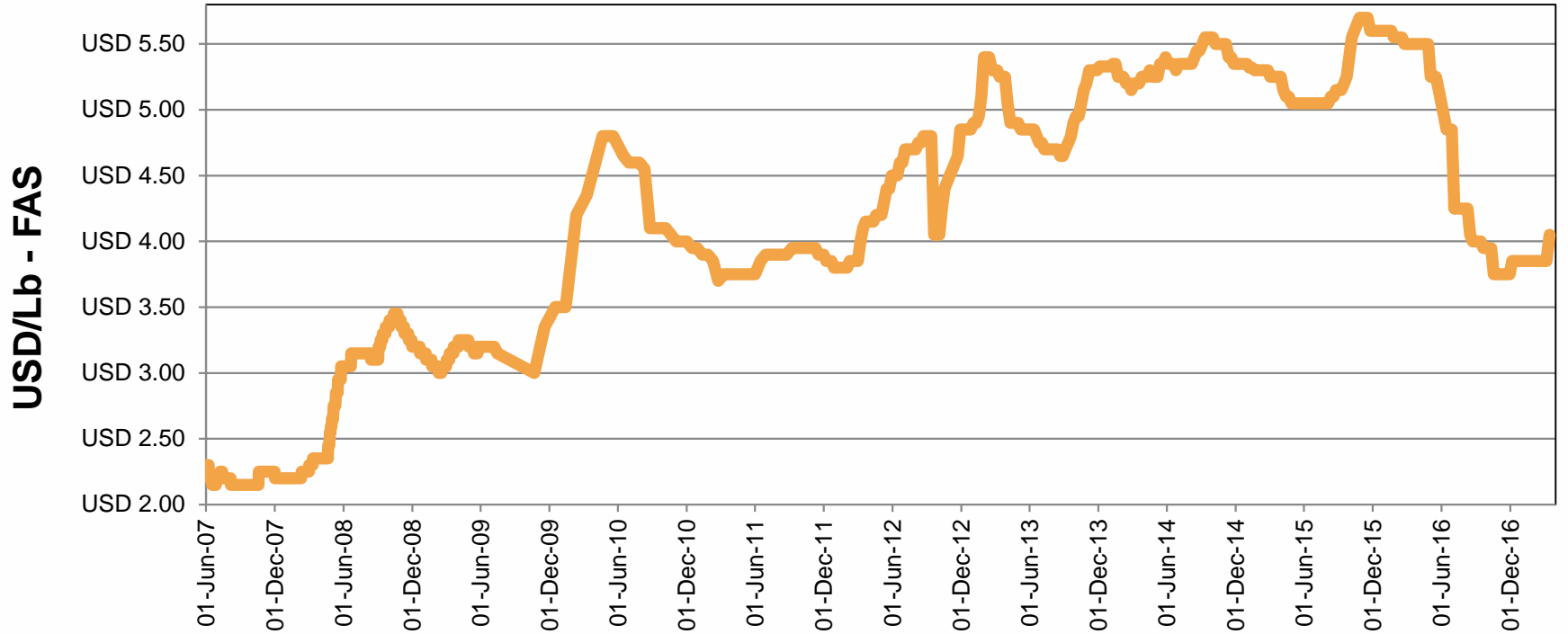


# World Pistachio Production 2016

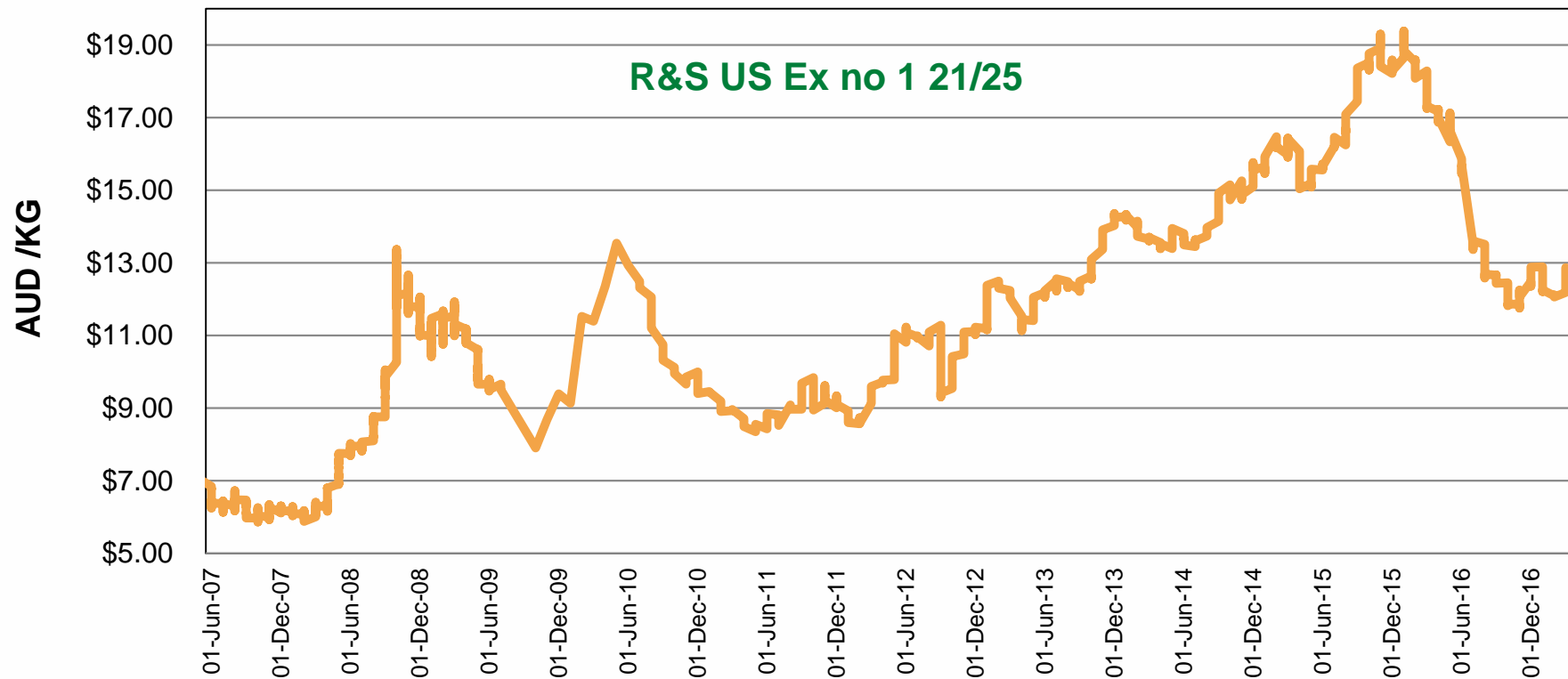


# Californian Pistachio Price Trend 2007-2017

R&S US Ex no 1 21/25



# Californian AUD Trade Price Trend 2007 -2017



# Australian Pistachio Consumption



# Trends – Resurging Supermarket Growth



# Trends – Growing Kernel Demand



# Trends – Growing Health Awareness





# Australian Pistachio Industry

- The Australian industry started in the early 80's
- Approximately 35 Australian pistachio growers with 900 hectares of trees planted
- Major production areas are in the Sunraysia and Riverland regions



# 2017 Australian Crop Update



# Increasing Australian Production

Regenerated  
orchards

Increasing  
yields

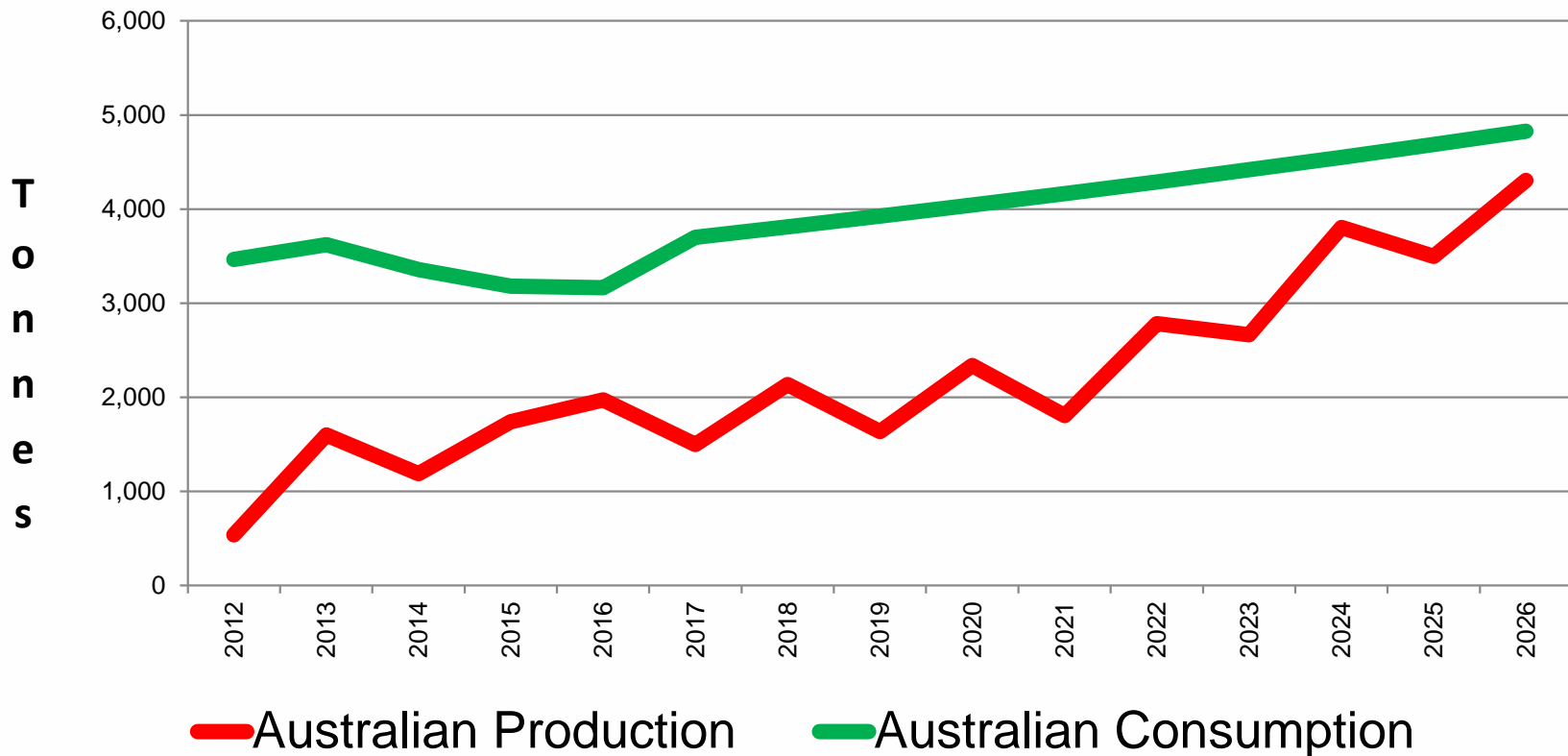
New  
plantings



**Growing  
Australian  
Supply!**



# Australian Pistachio Production/Consumption



# Pistachio Summary

- Resilient pricing with increasing world production.
- Resurgent inshell snacking and growing kernel applications underpinned by strong health messaging.
- Expanding Australian production, but the market wants more.



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# Questions

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